

Copier Proposal Estimated Cost Savings Summary

| Supplier | Device | Location | Monthly Estimate | | | Annual Estimate | | | Lease Term Estimate | | |
|----------------------------|--------|--------------|------------------|----------|---------|-----------------|-----------|----------|---------------------|-----------|-----------|
| | | | Current | Proposed | Savings | Current | Proposed | Savings | Current | Proposed | Savings |
| ImageSource | Xerox | Victorville | \$17,057 | \$9,360 | \$7,698 | \$204,689 | \$112,319 | \$92,370 | \$1,023,447 | \$561,597 | \$461,850 |
| American Business Machines | Canon | Palmdale | | \$9,943 | \$7,115 | | \$119,313 | \$85,377 | | \$596,563 | \$426,885 |
| Ricoh | Ricoh | Agoura Hills | | \$12,081 | \$4,977 | | \$144,967 | \$59,722 | | \$724,836 | \$298,611 |
| Konica Minolta | K-M | Los Angeles | | \$12,031 | \$5,026 | | \$144,374 | \$60,316 | | \$721,868 | \$301,579 |