

STAFF REPORT

City of Lancaster

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MVB

Date: November 12, 2013

To: Mayor Parris and City Council Members

From: Ronda Perez, Director, Parks, Recreation and Arts Department

Subject: **Award of contract for Lancaster Performing Arts Center Audio System**

Recommendation:

Award contract to Delicate Electronic Sales for the purchase of JBL Audio System for the Lancaster Performing Arts Center.

Fiscal Impact:

\$150,695.80 one-time Capital expenditure.

Background:

After more than 20 years, the original audio system for the Lancaster Performing Arts Center (LPAC) deteriorated beyond repair during the 2012-2013 season. Staff worked directly with a consultant who analyzed the acoustics of LPAC and provided specifications that best fit the building and included several options in various price ranges.

In August, competitive quotes were solicited from multiple manufacturers and distributors specifying four configurations as provided by the consultant. Ten proposals were received and reviewed. There are no local vendors that provide the required product. PRA worked closely with Procurement to evaluate the proposals and selected Delicate Electronics Sales, a distributor representing several product lines. Staff was able to negotiate cost reductions for a JBL Audio System, a recognized leading global provider of premium audio solutions with service and support provided from the manufacturer, located in Chatsworth. This is a high quality system designed to complement and enhance the acoustics and sound quality of the Lancaster Performing Arts Center.

Therefore, staff recommends Council approve the procurement of the JBL Audio System for LPAC in the amount of \$150,695.80 from Delicate Electronic Sales.

MR:jzs