#### **EXHIBIT** "A"

#### SCOPE OF SERVICES

The work to be performed under this contract shall include:

- Represent the City of Lancaster and Lancaster Choice Energy (collectively, "LCE") before the California Public Utilities Commission ("CPUC").
- Advise LCE regarding pending and/or anticipated CPUC matters that may affect LCE's interests.
- Advise LCE regarding rate cases that may affect LCE's interests.
- Advise LCE regarding CPUC rule changes that may affect LCE's interests.
- Assist LCE in the preparation and submission of required filings at the CPUC and the California Energy Commission.

### **EXHIBIT "B"**

# TERM, PAYMENT AND TIME FOR COMMENCEMENT AND COMPLETION CLAUSE

<u>Term.</u> This Agreement shall commence on July 1, 2016. This Agreement shall continue in full force and effect until June 30, 2017 ("Term"), unless the Agreement is sooner terminated in accordance with the Terms and Conditions in the Agreement; provided, however, that the OWNER and the CONSULTANT may mutually agree in writing to extend the Term of this Agreement.

Payment. The OWNER shall compensate the CONSULTANT based upon the following hourly rate schedule:

Senior Partners	\$390
Junior Partners	\$315
Senior Associates	\$290
Junior Associates	\$240
Of Counsel	\$305-\$345
Contract Associate (As	\$270
Authorized):	
Law Clerk and Associates	\$150
Not Admitted to Bar:	

Time shall be billed in .10-hour increments.

Scott Blaising, Principal

Braun Blaising McLaughlin & Smith PC

## AGREEMENT FOR PROFESSIONAL CONSULTANT SERVICES

THIS AGREEMENT FOR CONSULTING SERVICES (this "AGREEMENT") is made and entered into this 1<sup>st</sup> day of July, 2016, by and between the CITY OF LANCASTER, a municipal corporation and charter city (the "OWNER"), and Braun Blaising McLaughlin & Smith, PC (the "CONSULTANT").

#### **RECITALS**

WHEREAS, OWNER desires to engage CONSULTANT to perform certain technical and professional services, as provided herein, identified as:

#### LANCASTER CHOICE ENERGY LEGAL REPRESENTATION

WHEREAS, the principal members of CONSULTANT are qualified and duly registered/licensed under the laws of the State of California, and CONSULTANT desires to accept such engagement.

NOW, THEREFORE, the parties agree as follows:

#### 1. Parties.

The parties to this AGREEMENT are:

A. OWNER:

City of Lancaster.

B. CONSULTANT:

Braun Blaising McLaughlin & Smith, PC

2. <u>Notices</u>. All written notices required by or related to this AGREEMENT shall be sent by Certified Mail, Return Receipt Requested, postage prepaid and addressed as listed below. Neither party to this AGREEMENT shall refuse to accept such mail; parties to this AGREEMENT shall promptly inform the other party of any changes of address. All notices required by this AGREEMENT are effective on the day of receipt, unless otherwise indicated herein.

**OWNER** 

Barbara Boswell

Lancaster Choice Energy Director

City of Lancaster

44933 North Fern Avenue Lancaster, California 93534

(661) 723-6035

CONSULTANT

Scott Blaising

Braun Blaising McLaughlin & Smith, PC

915 L Street, Suite 1270 Sacramento, CA 95814

(916) 682-9702

- 3. <u>Successors and Assigns</u>. The terms hereof shall be binding upon and inure to the benefit of the successors and assigns of the parties hereto; provided, however, that no party hereto shall assign any of the benefits and burdens hereunder, whether voluntarily or by operation of law, without prior written consent of the other party, and any such assignments without said consent shall be void.
- 4. <u>No Guarantee of Result</u>. CONSULTANT does not guarantee any particular result arising out of CONSULTANT's representation of OWNER. OWNER acknowledges and agrees that any comments CONSULTANT makes about potential outcomes, including any timetables, budgets, or fee estimates, are expressions of opinion only, are neither promises nor guarantees, and are not binding.
- 5. <u>Description of Work</u>. OWNER hereby engages CONSULTANT, and CONSULTANT accepts such engagement, to perform professional legal services set forth in the "Scope of Services" attached hereto as Exhibit "A". CONSULTANT shall perform and complete, in a manner satisfactory to OWNER, all work and services set forth in the Scope of Services. The Lancaster Choice Energy Director or his or her designee shall have the right to review and inspect the work during the course of its performance at such times as may be specified by the Lancaster Choice Energy Director, or his or her designee.

## 6. **Obligations of the OWNER**.

- A. The total compensation to be paid by OWNER to CONSULTANT for all work and services described in the Scope of Services is not to exceed \$ 220,000. CONSULTANT'S fees and charges for the work and services performed shall in no event exceed those set forth in Exhibit "B" attached hereto and made a part hereof.
- B. No payment made hereunder by OWNER to CONSULTANT, other than the final payment, shall be construed as an acceptance by OWNER of any work or materials, nor as evidence of satisfactory performance by CONSULTANT of its obligations under this AGREEMENT.

## 7. Obligations of the CONSULTANT.

- A. CONSULTANT shall perform as required by this AGREEMENT. CONSULTANT also warrants on behalf of itself and all subcontractors engaged for the performance of this AGREEMENT.
- B. CONSULTANT shall be responsible for payment of all employees' and subcontractor's wages and benefits, and shall comply with all requirements pertaining to employer's liability, workers' compensation, unemployment insurance, and Social Security.
- 8. <u>Audit</u>. OWNER shall have the option of inspecting and/or auditing all records and other written materials used by CONSULTANT in preparing its statements to OWNER as a condition precedent to any payment to CONSULTANT.

- 9. <u>Hold Harmless and Indemnification</u>. CONSULTANT agrees to indemnify and hold harmless the OWNER, its officers and employees, from and against any and all claims, losses, obligations, or liabilities whatsoever, including reasonable Attorney's fees, incurred in or in any manner arising out of or related to CONSULTANT'S negligent or willful wrongful acts, errors or omissions, or those of its employees or agents. CONSULTANT agrees to defend OWNER, it officers and employees, from and against any and all claims arising from any alleged negligent or wrongful acts, errors or omissions on the part of CONSULTANT or on the part of its employees.
- 10. <u>Amendments</u>. Any amendment, modification, or variation from the terms of this AGREEMENT shall be in writing and shall be effective only upon mutual written approval by the Lancaster Choice Energy Director and CONSULTANT.

### 11. Non-Discrimination and Equal Employment Opportunity.

- A. In the performance of this AGREEMENT, CONSULTANT shall not discriminate against any employee, subcontractor, or applicant for employment because of race, color, religion, ancestry, sex, national origin, physical or mental disability or age. CONSULTANT will take affirmative action to ensure that subcontractors and applicants are employed, and that employees are treated during employment without regard to their race, color, religion, ancestry, sex, national origin, physical or mental disability or age. Affirmative action relating to employment shall include, but not be limited to the following: employment, upgrading, demotion or transfer; recruitment; layoff or termination; rates of pay or other forms of compensation; and selection for training including apprenticeship.
- B. The provisions of subsection A above shall be included in all solicitations or advertisements placed by or on behalf of CONSULTANT for personnel to perform any services under this AGREEMENT. OWNER shall have access to all documents, data and records of CONSULTANT and its subcontractors for purposes of determining compliance with the equal employment opportunity and non-discrimination provisions of this Section.
- 12. <u>Termination for Convenience</u>. Either party may terminate this AGREEMENT at any time without cause by giving written notice to the other of such termination and specifying the effective date thereof. In that event, all finished or unfinished documents, research and other materials shall, at the option of the OWNER, become the OWNER's property.
- 13. <u>Independent Contractor</u>. CONSULTANT is an independent contractor and shall have no power or authority to incur any debt, obligation or liability on behalf of the OWNER. It is expressly understood between the parties to this AGREEMENT that no employee/employer relationship is intended; CONSULTANT is an independent contractor.

#### 14. Insurance.

A. (1) The CONSULTANT, at its expense, shall maintain in effect at all times during the performance of work under this AGREEMENT not less than the following coverage and limits of insurance, which shall be maintained with insurers listed "A-, VIII" or better in the Best's Key Rating Guide and that are admitted insurers in the State of California:

## (4) List in the "Cancellation" section:

Should any of the above described policies be cancelled before the expiration date thereof, the issuing company will mail 30 written notice (10 days written notice for non-payment) to the Certificate Holders named to the left.

- M. CONSULTANT shall include all subcontractors as an insured under its policies or shall furnish separate certificates and endorsements for each subcontractor. Subcontractors are subject to the same insurance requirements as the CONSULTANT.
- N. The coverage shall contain no special limitations on the scope of protection afforded to the insured entities. The CONSULTANT'S insurance coverage shall be primary insurance as respects the OWNER's insured entities.
- 15. <u>Commencement and Completion of Work</u>. The services of CONSULTANT commence on September 1, 2015 and will terminate, unless amended by mutual agreement of the PARTIES, on June 30, 2016.
- 16. Ownership of Documents. All reports and other documents prepared by CONSULTANT pursuant to this AGREEMENT shall become the property of OWNER. OWNER is entitled to full and unrestricted use of such contracts, drafts, correspondence, pleadings, reports and other documents.
- 17. <u>Data Provided to CONSULTANT</u>. OWNER shall provide to CONSULTANT, without charge, all data, including reports, records, maps and other information, now in the OWNER's possession which may facilitate the timely performance of the work described in the Scope of Services.

## 18. CONSULTANT's Warranties and Representations.

CONSULTANT warrants and represents to OWNER as follows:

- A. CONSULTANT has not employed or retained any person or entity, other than a bona fide employee working exclusively for CONSULTANT, to solicit or obtain this AGREEMENT.
- B. CONSULTANT has not paid or agreed to pay any person or entity, other than a bona fide employee working exclusively for CONSULTANT, any fee, commission, percentage, gift, or any other consideration contingent upon or resulting from the execution of this AGREEMENT. Upon any breach or violation of this warranty, OWNER shall have the right, in its sole discretion, to terminate this AGREEMENT without further liability, or, in the alternative, to deduct from any sums payable hereunder the full amount or value of any such fee, commission, percentage or gift.
- C. CONSULTANT has no knowledge that any officer or employee of the OWNER has any interest, whether contractual, noncontractual, financial, proprietary, or otherwise, in this transaction or in the business of the CONSULTANT, and that if any such interest comes to the knowledge of CONSULTANT at any time, a complete written disclosure of such interest will be made

to OWNER, even if such interest would not be deemed a prohibited "conflict of interest" under applicable laws.

D. Upon the execution of this AGREEMENT, CONSULTANT has no interest, direct or indirect, in any transaction or business entity which would conflict with or in any manner hinder the performance of services and work required by this AGREEMENT, nor shall any such interest be acquired during the term of this AGREEMENT.

# 19. Resolution of Disputes.

A. Disputes regarding the interpretation or application of any provisions of this AGREEMENT shall, to the extent reasonably feasible, be resolved through good faith negotiations between the parties.

B. If the parties cannot resolve the dispute through good faith negotiations, either party may give Notice of Dispute to the other party. The Notice of Dispute shall state the nature of the dispute and the corrective action necessary to remedy the dispute.

After Notice of Dispute, the parties shall first attempt to resolve any disputes by mediation. The parties shall agree on a single mediator. Mediation shall be conducted in Lancaster, California. Each party shall pay its own attorneys' fees and the costs of mediation shall be split equally between the parties.

If the dispute has not been resolved by mediation within 45 days after Notice of Dispute, or the parties are unable to agree to a mediator, within 15 days after Notice of Dispute, then, the dispute may, upon agreement of the parties be resolved by binding arbitration.

C. If any action at law or in equity is brought to enforce or interpret any provisions of this AGREEMENT, the prevailing party in such action shall be entitled to reasonable attorney's fees, cost and necessary disbursements, in addition to such other relief as may be sought and awarded.

## 20. Exhibits.

The following exhibits to which reference is made in this AGREEMENT are deemed incorporated herein in their entirety:

Exhibit "A" Scope of Services

Exhibit "B" Payment Clause

## 21. Governing Law.

This AGREEMENT shall be governed by the laws of the State of California.

## 22. Effective Date.

This AGREEMENT shall become effective as of the date set forth below on which the last of the parties, whether OWNER or CONSULTANT, executes this AGREEMENT.

IN WITNESS WHEREOF, the parties hereto have caused this AGREEMENT to be executed and attested by their respective officers thereunto duly authorized.

"OWNER"

CITY OF LANCASTER LANCASTER, CALIFORNIA Approved By Department Head: By: Barbara Boswell, Lancaster Choice Energy Director Dated: Mark V. Bozigian, City Manager By: Dated: "CONSULTANT" BRAUN BLAISING MCLAUGHLIN & SMITH, PC Scott Blaising, Principal By: Dated: ATTEST: Britt Avrit, CMC City Clerk APPROVED AS TO FORM: City Attorney