BUDGET OVERVIEW

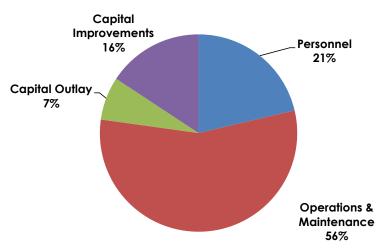


Citywide Budget Summary

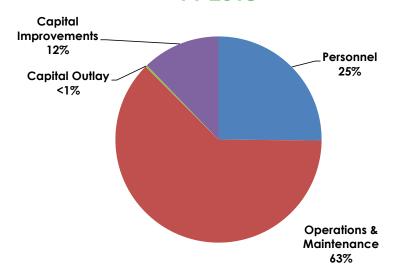
*excludes transfers between funds

| | Actuals | Year End Estimates | Adopted | Approved |
|--------------------------|----------------|-----------------------|----------------|----------------|
| By Category | FY 2015 | FY 2016 | FY 2017 | FY 2018 |
| Personnel | 32,173,768 | 36,241,255 | 37,486,980 | 39,090,715 |
| Operations & Maintenance | 57,573,706 | 84,141,057 | 98,252,642 | 96,807,275 |
| Capital Outlay | 956,455 | 368,477 | 12,442,555 | 460,655 |
| Capital Improvements | 14,605,737 | 64,123,498 | 27,664,858 | 18,975,405 |
| SUM | \$ 105,309,666 | \$ 184,874,287 | \$ 175,847,035 | \$ 155,334,050 |

Adopted Expenditures by Category FY 2017



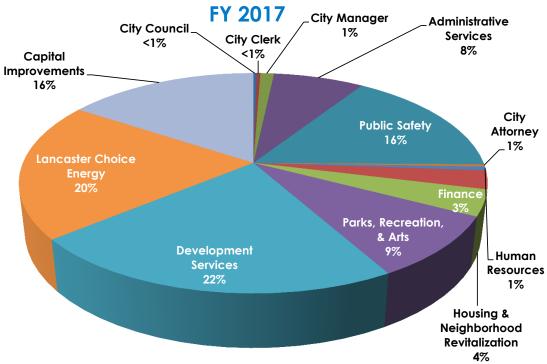
Approved Expenditures by Category FY 2018



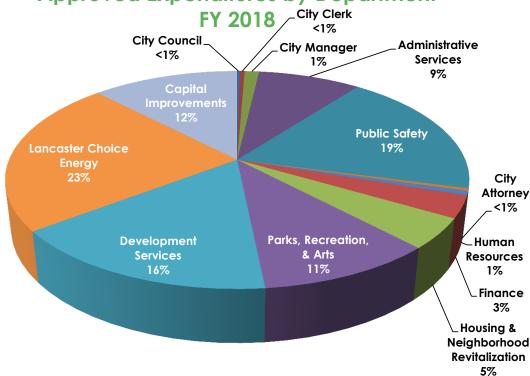
Expenditures by Dept. & Function

| | | Year End | | |
|---------------------------------------|-------------------------------|----------------------------------|--------------------------------|---------------------|
| | Actuals FY 2015 | Estimates FY 2016 | Adopted FY 2017 | Approved FY 2018 |
| By Department | F1 2015 | FT 2016 | F1 2017 | F1 2016 |
| City Council | 163,313 | 164,705 | 482,890 | 366,87 |
| City Clerk | 289,297 | 545,360 | 522,555 | 600,970 |
| City Manager | 1,522,865 | 1,594,133 | 1,977,715 | 1,878,05 |
| Administrative Services | 10,110,935 | 12,417,679 | 13,120,630 | 13,253,20 |
| Public Safety | 25,019,333 | 26,366,388 | 28,247,785 | 29,193,53 |
| City Attorney | 917,072 | 881,655 | 597,920 | 608,04 |
| Human Resources | 2,024,153 | 2,241,960 | 961,460 | 971,27 |
| | | | | |
| Finance | 4,218,135 | 5,070,605 | 4,786,765 | 5,081,41 |
| Housing & Neighborhood Revitalization | 7,738,531 | 7,243,165 | 6,701,845 | 6,972,76 |
| Parks, Recreation, & Arts | 15,156,347 | 15,691,406 | 16,167,545 | 16,246,32 |
| Development Services | 21,912,957 | 25,780,200 | 38,989,758 | 25,227,26 |
| Lancaster Choice Energy | 1,630,991 | 22,753,533 | 35,625,310 | 35,958,93 |
| Capital Improvements | 14,605,737 | 64,123,498 | 27,664,858 | 18,975,40 |
| SUM | \$ 105,309,666 | \$ 184,874,287 | \$ 175,847,035 | \$ 155,334,05 |
| | | Voor End | | |
| | Actuals FY 2015 | Year End Estimates FY 2016 | Adopted FY 2017 | Approved FY 2018 |
| By Function | | | | |
| ADMINISTRATION | | | | |
| City Council | 163,313 | 164,705 | 482,890 | 366,87 |
| City Clerk | 289,297 | 545,360 | 522,555 | 600,97 |
| City Manager | 1,522,865 | 1,594,133 | 1,977,715 | 1,878,05 |
| Administrative Services | 10,110,935 | 12,417,679 | 13,120,630 | 13,253,20 |
| Human Resources | 2,024,153 | 2,241,960 | 961,460 | 971,27 |
| Finance | 4,218,135 | 5,070,605 | 4,786,765 | 5,081,41 |
| City Attorney | 917,072 | 881,655 | 597,920 | 608,04 |
| Gily / Wieiriey | \$ 19,245,770 | \$ 22,916,097 | \$ 22,449,935 | \$ 22,759,83 |
| COMMUNITY DEVELOPMENT | ψ 17, <u>2</u> 40,770 | Q 22,710,077 | 4 22,447,700 | Q 22,707,00 |
| Development Services | 21,912,957 | 25,780,200 | 38,989,758 | 25,227,26 |
| Housing & Neighborhood | 7,738,531 | 7,243,165 | 6,701,845 | 6,972,76 |
| Housing & Neighborhood | | | \$ 45,691,603 | \$ 32,200,02 |
| RECREATION, ARTS, & CULTURE | \$ 29,651,488 | \$ 33,023,363 | 3 45,671,005 | \$ 52,200,02 |
| | \$ 15,156,347 | \$ 15,691,406 | \$ 16,167,545 | \$ 16,246,32 |
| | \$ 15,156,547 | \$ 15,691,406 | \$ 16,167,545 | \$ 16,246,32 |
| LAW ENFORCEMENT | | | | |
| Public Safety | \$ 25,019,333 | \$ 26,366,388 | \$ 28,247,785 | \$ 29,193,53 |
| , | | | | |
| LANCASTER CHOICE ENERGY | \$ 1,630,991 | \$ 22,753,533 | \$ 35,625,310 | \$ 35,958,93 |
| LANCASTER CHOICE ENERGY | \$ 1,630,991 \$ 14,605,737 | \$ 22,753,533 \$ 64,123,498 | \$ 35,625,310 \$ 27,664,858 | \$ 35,958,93 |

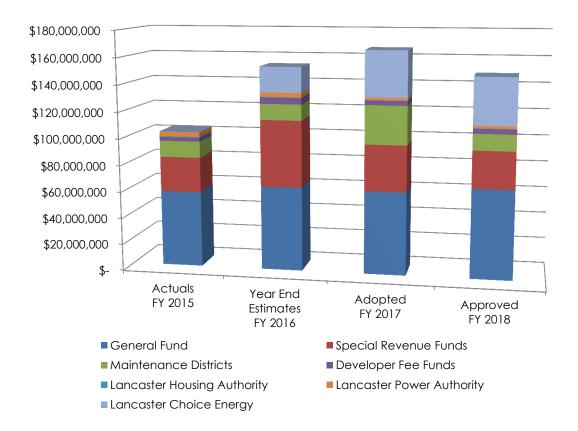
Adopted Expenditures by Department



Approved Expenditures by Department



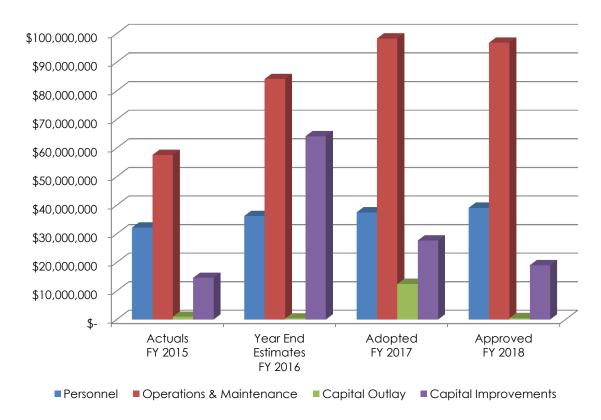
Revenue Overview



The total City of Lancaster revenues for FY 2017 total \$166,445,735. FY 2018 revenues are projected to be slightly lower at \$148,585,340. General fund revenues are expected to remain relatively flat. Lancaster Choice Energy revenues are projected to decrease in FY 2018 due to one-time grants in FY 2017.

Sales and property tax are the two largest sources of revenue for the General fund. The General fund is the least restrictive and is used for the City's operations and maintenance expenses. Lancaster Choice Energy is an enterprise fund which accounts for operations financed and operated similar to a business. You can read more about sales and property tax in the Revenue section of the budget.

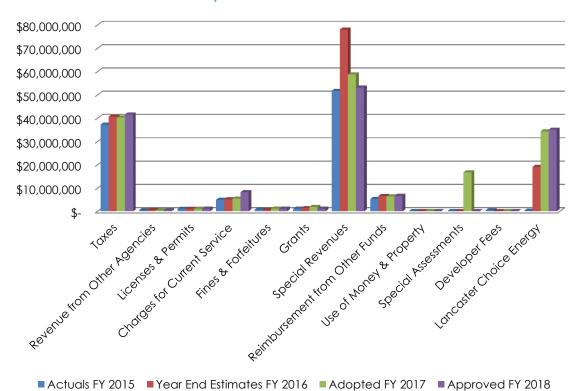
Expenditure Overview



The overall proposed FY 2017 budget totals \$175,847,035. This total will be reduced by approximately 12% to \$155,334,050 for FY 2018. As shown in the graph above, Capital Outlay is significantly higher in FY 2017 than in the past and in FY 2018. This is due to Lancaster's acquisition of over 18,000 streetlights from Southern California Edison. The purchase will be funded with revenue bonds repaid by Lighting Assessment fees. These fees are paid as part of an owner's property tax bill.

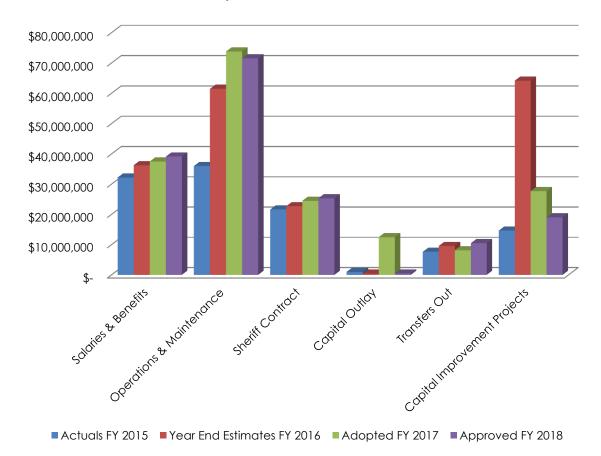
Personnel expenses will rise slightly from FY 2016 to FY 2017 and FY 2018. Operations and Maintenance expenditures will fall between FY 2017 and FY 2018.

Where the Money Comes From



| | Actuals FY 2015 | Year End Estimates FY 2016 | Adopted FY 2017 | Approved FY 2018 |
|--------------------------------|--------------------|----------------------------------|--------------------|---------------------|
| Revenue by Type | | | | |
| Taxes | 37,214,369 | 40,691,750 | 40,285,280 | 41,573,355 |
| Revenue from Other Agencies | 483,671 | 591,200 | 365,635 | 366,280 |
| Licenses & Permits | 1,054,857 | 1,061,090 | 1,079,130 | 1,098,810 |
| Charges for Current Service | 4,987,972 | 5,214,065 | 5,422,340 | 8,190,830 |
| Fines & Forfeitures | 712,399 | 686,900 | 1,093,500 | 1,093,500 |
| Grants | 1,092,680 | 1,323,623 | 1,930,135 | 1,183,710 |
| Special Revenues | 51,743,631 | 78,046,842 | 58,794,701 | 53,202,746 |
| Reimbursement from Other Funds | 5,282,280 | 6,556,535 | 6,340,890 | 6,678,070 |
| Use of Money & Property | 7,500 | 12,000 | 12,000 | 12,000 |
| Special Assessments | 59,908 | 73,669 | 16,742,124 | 11,039 |
| Developer Fees | 482,457 | 80,000 | 60,000 | 80,000 |
| Lancaster Choice Energy | 275,129 | 19,068,000 | 34,320,000 | 35,095,000 |
| Transfers In | 7,610,782 | 9,550,100 | 8,138,686 | 10,437,719 |
| SUM | \$ 111,007,629 | \$ 162,955,769 | \$ 174,584,421 | \$ 159,023,059 |

Where the Money Goes



| | Actuals FY 2015 | Year End Estimates FY 2016 | Adopted FY 2017 | Approved FY 2018 |
|------------------------------|--------------------|----------------------------------|--------------------|---------------------|
| Expense by Type | | | | |
| Salaries & Benefits | 32,173,768 | 36,241,255 | 37,486,980 | 39,090,715 |
| Operations & Maintenance | 35,979,117 | 61,448,961 | 73,762,192 | 71,477,885 |
| Sheriff Contract | 21,594,589 | 22,692,096 | 24,490,450 | 25,329,390 |
| Capital Outlay | 956,455 | 368,477 | 12,442,555 | 460,655 |
| Transfers Out | 7,610,782 | 9,550,100 | 8,138,686 | 10,437,719 |
| Capital Improvement Projects | 14,605,737 | 64,123,498 | 27,664,858 | 18,975,405 |
| SUM | \$ 112,920,448 | \$ 194,424,384 | \$ 183,985,725 | \$ 165,771,770 |



Citywide Four Year Comparison

(Includes Operating Transfers)

| | FY 2015 Actual | | FY 2016 E | FY 2016 Estimated | | FY 2017 Adopted | | FY 2018 Approved | |
|--------------------------------------|----------------|--------------|------------|-------------------|------------|-----------------|------------|------------------|--|
| | Revenues | Expenditures | Revenues | Expenditures | Revenues | Expenditures | Revenues | Expenditures | |
| General Fund | 58,102,161 | 55,943,235 | 63,447,512 | 61,742,284 | 62,828,240 | 64,238,803 | 67,249,320 | 66,212,290 | |
| Capital Replacement Fund | 11,973 | - | - | 57,285 | - | 115,055 | - | 132,655 | |
| Legal Claims Reserve | 250,000 | 837,403 | 255,000 | 500,000 | 262,000 | 500,000 | 503,000 | 500,000 | |
| Employee Benefits Reserve | 1,971,000 | 2,018,124 | 2,391,735 | 2,591,735 | 2,370,471 | 2,627,850 | 2,334,135 | 2,627,850 | |
| Building Replacement Reserve | - | 19,600 | - | 5,192 | - | - | - | - | |
| Capital Facilities Reserve | - | - | - | 87,750 | - | - | - | - | |
| Technology Infrastructure Reserve | - | 601,222 | 7,942 | 184,960 | - | 541,100 | - | 178,000 | |
| Performing Arts Center Fund | 1,302,639 | 1,424,378 | 1,414,180 | 1,414,181 | 1,608,125 | 1,608,125 | 1,529,455 | 1,529,455 | |
| Gas Tax Fund | 5,621,865 | 5,755,278 | 6,465,013 | 10,689,473 | 5,838,540 | 6,875,640 | 6,890,355 | 6,901,725 | |
| AB 2766 Air Quality Improvement Fund | 407 | 4,178 | 100,000 | 120,672 | - | 150,000 | - | - | |
| Proposition 1B - Transportation Fund | 139,752 | 227,344 | 800 | 172,337 | - | - | - | - | |
| TDA Article 8 | 9,192,983 | 5,275,775 | 6,044,066 | 10,263,040 | 6,190,445 | 6,201,237 | 6,376,000 | 6,378,520 | |
| Proposition A Funds | 2,822,034 | 2,724,288 | 2,898,580 | 2,719,750 | 2,955,930 | 3,922,695 | 2,967,575 | 3,702,575 | |
| TDA Article 3 Bikeway | 6,333 | 184,953 | 209,425 | 191,931 | 260,690 | - | 105,000 | 272,970 | |
| Proposition C Funds | 2,332,531 | 3,778,044 | 2,413,500 | 8,637,378 | 2,461,075 | 1,284,657 | 2,467,500 | 3,347,095 | |
| Measure R Funds | 2,553,289 | 1,771,850 | 15,214,850 | 17,339,347 | 13,440,770 | 15,818,666 | 2,740,770 | 2,740,770 | |
| Traffic Safety Fund | 317,189 | 345,000 | 230,000 | 254,164 | 330,000 | 330,000 | 330,000 | 330,000 | |
| Proposition 42 | 9,238 | 6,611 | - | 556,162 | - | 406,000 | - | - | |
| LA County Reimbursement | 181,706 | 166,974 | 644,225 | 644,225 | - | - | - | - | |
| LA County Park Bond | - | - | - | - | 250,000 | 250,000 | - | - | |
| Local Private Grants | 5,000 | 4,835 | - | - | - | - | - | - | |
| MTA Grant - Local | - | - | 3,844,110 | 3,844,108 | 333,790 | 333,792 | - | - | |
| MTA Grant - STPL | 68,766 | 91,283 | 1,408,340 | 1,408,342 | 211,000 | 211,000 | 2,027,460 | 2,027,460 | |
| MTA Grant – Measure R | 6,982 | - | - | - | - | - | - | - | |
| State Grant Recycling Beverage | 283,806 | 172,709 | 1,026,140 | 1,036,880 | 59,630 | 43,180 | 42,000 | 42,000 | |
| State Grant - Oil Recycling | 104,142 | 110,693 | 317,695 | 273,485 | 44,215 | 44,215 | 44,215 | 44,215 | |
| Misc. State Grants | 596,468 | 526,056 | 575,800 | 575,800 | 1,539,780 | 1,469,780 | 70,000 | | |
| Community Development Block Grant | 1,622,724 | 1,622,724 | 1,895,450 | 2,062,921 | 1,391,580 | 1,391,580 | 1,508,710 | 1,508,710 | |
| Neighborhood Stabilization Grant | 102,558 | 2,971,395 | 1,549,900 | 1,767,068 | 1,350,000 | - | 1,350,000 | - | |
| Low & Moderate Income Housing | - | - | - | 286,994 | - | - | - | - | |
| Federal TEA | 582,096 | 604,351 | 127,760 | 36,358 | - | - | - | - | |
| FEMA Grants | - | - | 560 | - | - | - | - | - | |
| Lancaster HOME Program | 85,558 | 8,107 | 109,000 | 10,000 | 110,000 | 10,000 | 110,000 | 10,000 | |

Citywide Four Year Comparison

(Includes Operating Transfers)

| | FY 2015 Actual | | FY 2016 E | FY 2016 Estimated | | FY 2017 Adopted | | FY 2018 Approved | |
|---|----------------|----------------|----------------|-------------------|----------------|-----------------|----------------|------------------|--|
| | Revenues | Expenditures | Revenues | Expenditures | Revenues | Expenditures | Revenues | Expenditures | |
| Federal Misc. Grants | 1,034,240 | 1,155,578 | 8,116,885 | 7,912,695 | 390,000 | 390,000 | 4,044,730 | 4,044,730 | |
| Still Meadow Sewer Assessment District | 11,535 | 12,800 | 11,505 | 13,000 | 11,505 | 10,000 | 11,505 | 10,000 | |
| Recycled Water Fund | 182,905 | 149,815 | 200,000 | 171,253 | 220,000 | 173,455 | 210,000 | 176,500 | |
| Landscape Maintenance District | 1,769,592 | 1,687,914 | 1,746,319 | 1,879,951 | 1,811,750 | 1,735,065 | 1,811,500 | 1,764,965 | |
| Lancaster Lighting District | 4,762,608 | 4,798,778 | 5,044,522 | 5,132,407 | 21,077,835 | 19,230,625 | 4,346,500 | 5,284,950 | |
| Lancaster Drainage Maintenance District | 1,667,048 | 1,377,147 | 1,648,046 | 2,040,633 | 1,710,000 | 1,728,750 | 1,705,000 | 1,764,560 | |
| Lancaster Sewer Maintenance Fund | 4,340,408 | 4,495,073 | 4,328,762 | 5,710,422 | 4,351,150 | 4,985,740 | 4,357,150 | 5,460,780 | |
| Parks Development - Dwelling Unit Fee | 84,823 | 198,946 | 465,994 | 94,401 | 50,000 | 605,000 | 100,000 | 500,000 | |
| Signals - Developer Fee | 164,133 | 230,878 | 294,000 | 3,214,368 | 190,000 | 1,432,066 | 220,000 | 220,000 | |
| Drainage - Developer Fee | 351,278 | 112,493 | 614,000 | 3,471,550 | 620,000 | 1,526,000 | 670,000 | - | |
| Biological Impact Fee | 67,903 | 3,000 | 1,200,000 | 140,012 | 900,000 | - | 450,000 | - | |
| Urban Structure Program - Operations | 6 | - | - | - | - | - | - | - | |
| Urban Structure Program - Parks | 621,458 | 574,842 | 592,400 | 857,811 | 130,000 | 75,000 | 254,000 | 125,000 | |
| Urban Structure Program - Admin | 7,050 | 109,964 | 14,500 | - | 6,000 | 34,000 | 14,000 | 5,000 | |
| Urban Structure Program - Yard | 6,557 | - | 13,700 | 45,000 | 6,000 | - | 130,000 | 100,000 | |
| Mariposa Lily Impact Fee | 143 | - | - | - | - | - | - | - | |
| Traffic Impact Fees Fund | 316,385 | 1,253,816 | 395,300 | 3,458,271 | 2,000 | - | 230,000 | 575,000 | |
| Engineering Fees Fund | 2,272,641 | 2,273,350 | 2,836,643 | 2,836,643 | 2,800,235 | 2,958,755 | 2,888,054 | 3,037,745 | |
| Community Services Foundation | 146,372 | 104,508 | 72,120 | 150,887 | 35,500 | 82,160 | 35,500 | 68,800 | |
| Lancaster Housing Authority | 749,708 | 2,208,130 | 441,490 | 2,145,285 | 316,165 | 4,144,425 | 2,004,625 | 5,933,500 | |
| Lancaster Power Authority | 3,902,508 | 2,770,134 | 3,260,000 | 2,847,440 | 1,800,000 | 2,345,775 | 1,800,000 | 2,255,015 | |
| Lancaster Choice Energy | 275,129 | 2,206,855 | 19,068,000 | 22,828,533 | 34,320,000 | 34,155,530 | 35,095,000 | 35,958,935 | |
| Total All Funds | \$ 111,007,629 | \$ 112,920,430 | \$ 162,955,769 | \$ 194,424,384 | \$ 174,584,421 | \$ 183,985,721 | \$ 159,023,059 | \$ 165,771,770 | |